

GUNNEBO IN BRIEF

GUNNEBO®

A photograph of the Dubai skyline at dawn or dusk, with the Burj Khalifa as the central focus. The city is partially obscured by a thick layer of fog or low clouds, creating a surreal, ethereal atmosphere. The sky transitions from a pale blue to a soft orange near the horizon.

**SECURITY
MADE EASY**

THE GUNNEBO GROUP

The Gunnebo Group is a global supplier of security products, services and software with a vision to become the leading provider of a safer future.

OFFERING



CASH MANAGEMENT

Creating an efficient and secure cash cycle



ENTRANCE SECURITY

Controlling and regulating access at key entry points



SAFES & VAULTS

Protecting valued items from burglary, fire and explosion

ELECTRONIC SECURITY

Integrating systems for interior and exterior site protection

OTHER

Fire Security

Full range of firefighting and fire suppression systems (Indonesia and India).

Traded Products

Outer perimeter protection for high-risk sites (Middle East).

CUSTOMER FOCUS



GLOBAL PRESENCE

The Group has its own sales companies in 28 countries, an extensive Channel Partner network covering an additional 100 markets and manufacturing units in every region.

17

SALES COMPANIES

REGION EMEA

7

SALES COMPANIES

REGION ASIA-PACIFIC

4

SALES COMPANIES

REGION AMERICAS

10

FACTORIES

MANUFACTURING

6 EMEA, 3 Asia-Pacific, 1 Americas



CASH MANAGEMENT

Creating an efficient and secure cash cycle

Efficient cash management is about providing trust and sharing transparent information between the main players in the cash management ecosystem: the retailer, the bank, the CIT company and the end customer.

MAIN OFFERING

Deposit and recycling, closed cash management, envelope and coin-roll systems, drive-up systems, application and monitoring software, services

MAJOR CUSTOMER SEGMENTS

Retail, bank and other sites where cash is handled, such as casinos and restaurants

PRODUCTION

Binefar (Spain), Cincinnati (USA), Jakarta (Indonesia), Kunshan (China)

BRANDS

Gunnebo, Sallén, Hamilton



ENTRANCE SECURITY

Controlling and regulating access at key entry points

Entrance Security focuses on protecting people, assets and buildings by controlling access using passage barriers and detection systems.

MAIN OFFERING

Speed gates, turnstiles, interlocking doors, manual attack, fire, bullet and blast-resistant doors, windows and partitions, electronic article surveillance, service

CUSTOMER SEGMENTS

Banks, airports, mass transit networks, offices, government and public buildings and high-risk sites. Electronic article surveillance systems for loss prevention are primarily used by retail.

PRODUCTION

Baldenheim (France), Cincinnati (USA), Kunshan (China), Lavis (Italy)

BRANDS

Gunnebo, Gateway



SAFES & VAULTS

Protecting valued items from burglary, fire and explosion

The Safes & Vaults business is all about providing protection against burglary, fire and explosion as well as ensuring compliance.

MAIN OFFERING

Secure enclosures, uncertified safes, certified safes, fire safes, ATM safes, vaults, vault doors and safe deposit lockers and service

CUSTOMER SEGMENTS

Retail, bank, hospitality, commercial sector, small and medium-sized companies,

residential, and warehouses storing high-value or high-risk goods, such as pharmaceuticals

PRODUCTION

Jakarta (Indonesia), Halol (India), Bazancourt (France), Doetinchem (Netherlands), Markersdorf (Germany), Cincinnati (USA)

BRANDS

Chubb'safes, Fichet-Bauche, Rosengrens, Hamilton, Steelage, Gunnebo



ELECTRONIC SECURITY

Integrating systems for interior and exterior site protection

Gunnebo's Electronic Security solutions ensure that any threat or danger to a site's security is quickly and easily detected, analysed and dealt with. Both public and private companies are concerned with protecting their staff, customers and sites.

MAIN OFFERING

Access control, intrusion detection, high-security electronic locking, remote monitoring, services

CUSTOMER SEGMENTS

Banks, retail, offices, public and commercial buildings, high-risk sites

PRODUCTION

Baldenheim (France)

BRANDS

Gunnebo

GUNNEBO BUSINESS SOLUTIONS

Adding intelligence to data for smart security

We're already a leading provider of a safer today, but our vision is to create a safer future.

Through smart, connected solutions that cover the entire security spectrum, Gunnebo wants to lead transformation in the security business.

Gunnebo Business Solutions is an open software platform which allows systems and resources to be connected via a single application, accessible anytime, anywhere.

As an initial phase, the platform has been tailored to bricks-and-mortar retailers, connecting Gunnebo security products and other retail systems via one application to provide actionable data on the shop floor.

Through Gunnebo Retail Solutions (GRS), retailers benefit from improvements to efficiency, productivity, store security and profitability.

Security Made Easy





BRANDS

The Gunnebo Group has a portfolio of strong brands several of which have a history stretching back hundreds of years. Over time, these brands are perceived as delivering reliable, high-quality and well-designed products and software.

THE GUNNEBO BRAND

The majority of the Group's products, services and software are sold globally under the Gunnebo brand.



Entrance Security and Electronic Security products and software are exclusively sold under the Gunnebo brand. All service is carried out under the Gunnebo brand.

In markets where the Gunnebo brand is relatively unknown, it has benefited from the strength of local, more well-established brands in the Group's brand portfolio.


GUNNEBO BRAND ORIGIN

Gunnebo is the name of a village in the south-east of Sweden. It was here that a small forge was opened by Hans Hultman in 1764 which grew to become a large metalworking company. When this business was acquired by a venture capital firm in the 1990s, it was the Gunnebo name which was chosen to represent what became the Gunnebo Group and the Gunnebo security brand was born.

SAFES & VAULTS BRANDS

Founded in England in 1818 and part of the brand portfolio since 2000. **Chubb**safes

MAJOR MARKETS: UK, South-East Asia, North Europe

Founded in France in 1825 and part of the brand portfolio since 1999.  **Fichet-Bauche**


MAJOR MARKETS: France, Middle East, North Africa, South Europe

Founded in India in 1932 and part of the brand portfolio since 2000. **STEELAGE**

MARKET: India

Founded in the USA in 1967 and part of the brand portfolio since 2012. **HAMILTON**

MARKET: USA

Founded in Sweden in 1886 and part of the brand portfolio since 1994.  **ROSENGRENS**

MAJOR MARKETS: Growth markets

OTHER BRANDS

Electronic article surveillance brand of anti-theft systems for retailers.



MAJOR MARKETS: Scandinavia, Brazil, Portugal, France

Cash management brand of cash deposit systems for banks and retailers.



MAJOR MARKETS: France, Spain, India, Middle East

Brand of fire extinguishers and fire safety equipment.




MARKET: India

Perimeter protection brand of fences and gates for industrial and high-risk sites



MAJOR MARKETS: Middle East, India

MARKETS

Split across three regions, Gunnebo has its own sales companies in 28 countries: 17 in EMEA, 7 in Asia-Pacific and 4 in Americas. The Group also has an extensive Channel Partner network, giving it coverage on over 100 additional markets. In terms of its manufacturing footprint, the Group has manufacturing units in all of its three regions (marked on the map as .



REGION EMEA

17 Sales Companies: Belgium, Denmark, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland, UK, UAE and South Africa.

6 Manufacturing Units: France (Baldenheim and Bazancourt), Germany (Markersdorf), Italy (Lavis), Netherlands (Doetinchem) and Spain (Binefar).

REGION ASIA-PACIFIC

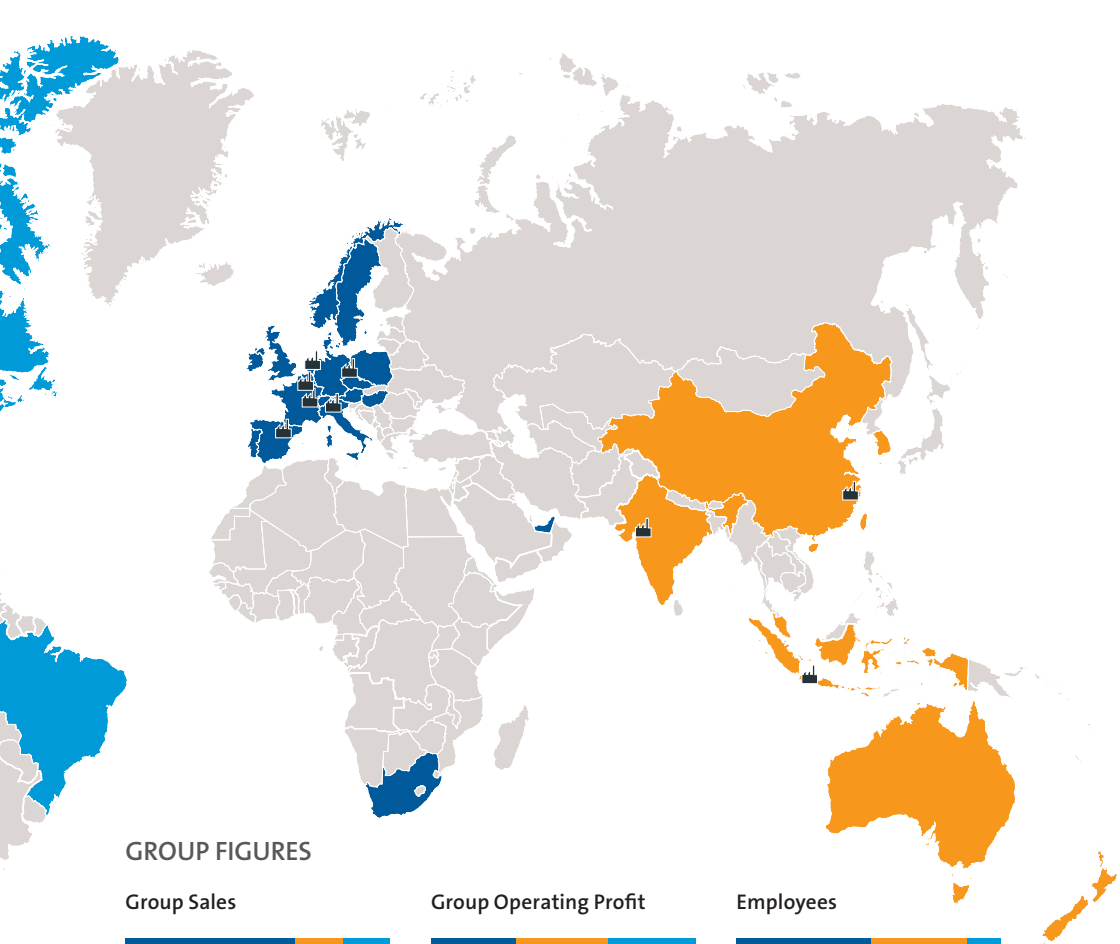
7 Sales Companies: Australia and New Zealand, China, India, Indonesia, Malaysia, Singapore (with offices in Thailand, Vietnam and Myanmar) and South Korea.

3 Manufacturing Units: China (Kunshan), India (Halol) and Indonesia (Jakarta).

REGION AMERICAS

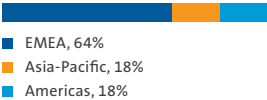
4 Sales Companies: Brazil, Canada, Mexico and USA.

1 Manufacturing Unit: USA (Cincinnati).

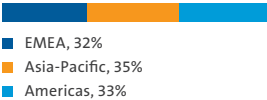


GROUP FIGURES

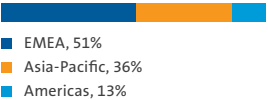
Group Sales



Group Operating Profit



Employees



SUSTAINABILITY IMPACT ACROSS THE VALUE CHAIN

Gunnebo's sustainability impact across the value chain derives from both direct and indirect operations. Ability to manage impact starts with R&D activities, followed by purchasing, manufacturing, sales, delivery and installation, service and end of use. The table below summarises the Group's sustainability impact and how that impact is managed.



R&D

Research and Development (R&D) is vital to Gunnebo's strategy of profitable growth. Sustainability concerns starts at the conception phase. Gunnebo creates new products, anticipating future needs, without compromising on quality, price or sustainability. The choice of materials can impact the environment and the people who make and use the products. It is important to consider the length of the products' lifecycle, their energy consumption and the disposal of used ones.



Purchasing

To build a strong supply chain, Gunnebo chooses to work with the optimal suppliers. Gunnebo supports jobs creation beyond its operations, through building strategic partnerships.

With regard to environmental care, occupational health, human rights and anti-corruption, Gunnebo conducts business in accordance with its Code of Conduct. The Group also makes this the standard which should be followed by its suppliers and partners.



Manufacturing

Gunnebo operates ten manufacturing units worldwide with more than 2,000 employees. This workforce provides the input and flexibility the Group needs to meet customers' demands.

Gunnebo works continuously at all these sites to reduce the environmental footprint while optimising performance, and maintaining high standards of quality and safe working conditions.

CODE OF CONDUCT

With regard to environmental care, occupational health, human rights and anti-corruption, Gunnebo conducts business in accordance with its Code of Conduct. Gunnebo's Code of Conduct gives employees clear guidelines, defining how they should behave ethically and professionally in their interactions with all of the Group's stakeholders.

SUPPLY CHAIN TARGETS

As a global organisation, Gunnebo's goal is to ensure that all major suppliers comply with the Group's Code of Conduct.



Sales

Gunnebo's work with sustainability is largely customer-driven. By providing high-quality security products, services and solutions, the Group aims to create value and build a safer future for customers around the world.

Local knowledge in each market combined with a global presence allows Gunnebo to deliver to businesses of all sizes, helping them to create a safer world for their customers, their employees and society as a whole.



Delivery and Installation

In terms of logistics footprint, Gunnebo's manufacturing units are located in all three regions. A centralised logistics strategy is in place in Europe with a central warehouse. Its function is to deliver a high standard of service while taking into account cost and environmental impact.

Once delivered, products are installed by either Gunnebo's own employees or sub-contractors. The Group works continuously to maintain high standards of quality and safe working conditions throughout the installation process.



Service and End of Use

Management of the complete lifecycle is important for Gunnebo. Gunnebo's products are meant to last and the Group's competitive advantage is based on total cost of ownership. It is the Group's ambition to ensure that all clients receive good service throughout the entire lifecycle of a product. Gunnebo offers services which are tailor-made to customer needs.

Gunnebo can also be a preferred partner when it comes to finding a replacement for outdated materials and identifying recycling and disposal options.

ENVIRONMENTAL CARE

The activities of the Group should always be carried out with consideration for the environment. Environmental impact under the Group's direct control, is to be minimised in the day-to-day operation, and resources are to be used sparingly and efficiently.

Environmental impacts primarily take place in production processes through material and energy consumption, emissions to air and water, or the creation of noise and waste.

To restrict the environmental impact of production, the Group is aiming to have all of its manufacturing units certified in accordance with ISO 14001. Risk analyses are carried out in connection with such certification and through chemical analyses. These risk analyses provide good information about the various risks at the manufacturing units and relevant action programmes can then be implemented.

Responsibilities for environmental care are shared throughout the Group – every employee is responsible for thinking of the world around

them and has an important role to play in the Group's environmental work.

A lifecycle perspective has long been used in the Group's product development procedures. Efforts are made in areas such as reducing a product's energy consumption and simplifying source separation when a product can no longer be used.

Gunnebo has identified the areas where its environmental impact is greatest. The Group works with regularly updated information to make sure its environmental management remains relevant. This ensures that challenging, business oriented goals for improving the Group's environmental performance are set.

ENVIRONMENTAL TARGETS

ENERGY & CLIMATE

- Reduce the use of electricity at manufacturing and major sales units by 8% from 2016 to 2020.
- Reduce CO₂ emissions from production sites and sales units by 15% from 2016 to 2020.
- Reduce CO₂ emissions from own fleet by 20% on average from 2016 to 2020.

–8
%

Use of electricity

–15
%

CO₂ emissions from production sites and sales

–20
%

CO₂ emissions from own fleet

WASTE

Increase recycling of non-hazardous waste in production by 8% from 2016 to 2020.

8
%

Recycling of non-hazardous waste

ENVIRONMENTAL MANAGEMENT SYSTEMS

All manufacturing units ISO 14001 certified.

GREAT STRIDES WITH ENVIRONMENTAL AUDIT

Hamilton Safes is a major supplier of physical security products to banks and government authorities in the US and has been part of the Gunnebo Group since 2015.

After having been assessed as part of the Group's environmental audit programme, Hamilton's plants in Mason and Amelia showed significant improvements between 2013 and 2017.

“ Hamilton has achieved a 60% improvement in four years

And the plants plan to raise the bar even higher by setting challenging targets for 2018. These include 100% recycling of wooden pallets and cardboard, a 10% reduction in hazardous paint waste and a 10% reduction in the emission of volatile organic compounds.

PEOPLE AND SOCIETY

Gunnebo is working purposefully to create a common culture, with dedicated employees who take responsibility, work together and have an inclusive approach.

EMPLOYEES

An important aspect of a successful business is that the Group's 5,210 employees reflect the diversity of its customers and society.

The Gunnebo Group's overriding goal is to be an employer that offers equal opportunities for all employees, and fosters differences and potential in an endeavour to meet customers' needs and build a long-term profitable business. By offering safe, healthy working environments, the Group strives to create workplaces where employees can develop.

SOCIAL CONDITIONS

Gunnebo strives to be an organisation characterised by equality and diversity, traits which contribute to creativity and breed new ideas, which in turn are a prerequisite for business success. Gunnebo continuously has several global projects under way to ensure that the company fosters the Group's diversity and develops equal workplaces.

DIVERSITY

One of Gunnebo's strategic goals is to increase insight into and harness the benefits of the Group's diversity. For a global company, having an

understanding of local market conditions, cultural and employee needs, is pivotal to develop the business.

EQUALITY

Gunnebo's employees are recruited and promoted solely based on their qualifications for the job. Equal opportunities and treatment apply for all the Group's employees irrespective of gender, marital status, ethnic or national background, etc. Each employee shall be rewarded in a correct and fair manner in accordance with their individual performance and contribution to the success of the company.



OCCUPATIONAL HEALTH

HEALTH AND SAFETY MANAGEMENT SYSTEMS

Gunnebo's target is to create healthy, suitable working environments where employees can develop their full potential. With regards to safe working environments, the aim is for all major manufacturing units to structure their health and safety work in line with OHSAS 18001.

GLOBAL PRESENCE

REGION EMEA (EUROPE, MIDDLE EAST & AFRICA)

BELGIUM, LUXEMBOURG

www.gunnebo.be

DENMARK

www.gunnebo.dk

EASTERN EUROPE

www.gunnebo.pl

FRANCE

www.gunnebo.fr

GERMANY, AUSTRIA

www.gunnebo.de

www.gunnebo.at

ITALY

www.gunnebo.it

MIDDLE EAST

www.gunnebo.ae

NETHERLANDS

www.gunnebo.nl

NORWAY

www.gunnebo.no

PORTUGAL

www.gunnebo.pt

SOUTH AFRICA

www.gunnebo.co.za

SPAIN

www.gunnebo.es

SWEDEN

www.gunnebo.se

SWITZERLAND

www.gunnebo.ch

UK, IRELAND

www.gunnebo.co.uk

REGION AMERICAS

BRAZIL

www.gunnebo.com.br

CANADA

www.gunnebo.ca

MEXICO

www.gunnebo.mx

USA

www.gunnebo.us

www.hamiltonsafe.com

REGION ASIA-PACIFIC

AUSTRALIA, NEW ZEALAND

www.gunnebo.com.au

CHINA

www.gunnebo.cn

INDIA

www.gunnebo.in

MALAYSIA

www.gunnebo.com.my

SINGAPORE

www.gunnebo.sg

SOUTH KOREA

www.gunnebo.co.kr

GUNNEBO®

www.gunnebogroup.com